

# Stefano Gatti

## A CAREER IN INTERNATIONAL AFFAIRS

*Results oriented diplomat with strong managerial skills*

*Extensive experience in the public and private sector*

### PROFESSIONAL EXPERIENCES AND CAREER ACCOMPLISHMENTS

*Appointed by the Government of Italy **Ambassador of Italy to Australia***

**January 2018**

#### **EXPO 2015 COMPANY IN LIQUIDATION**

**2015-2017**

##### **Director Italian and International Participants**

One of two General managers presiding over the liquidation of the public company constituted by the Government of Italy for the organization of the 2015 World Expo.

Supervised orderly dismantling of 85 Pavilions of Countries and International Participants on the Expo 2015. Recovered 36 million euros of credits due by National & International Participants (77% of credits under his responsibility). Prepared Final Report of Expo 2015 for Government of Italy and Participating Countries.

#### **EXPO 2015 COMPANY, MILAN**

**2009-2015**

**Start up; Organizer of the 2015 World Expo in Milan.** Theme: Feeding the Planet Energy for Life. Turnover 2.2 billion euros.

**General Manager (GM)** seconded by Ministry Foreign Affairs of Italy. Several responsibilities:

2009/2012: **Director International Affairs**

2012/2015: **General Manager Participants**

2015/2016: **General Manager Participants & Pavilion of Italy**

Overall Responsibility for an expenditure budget of around 150 million euros and revenues of 50 millions euros.

**Planning Phase:** Manager in charge of preparation of Registration Dossier of Expo Milano 2015 presented by Government of Italy. Organized in coordination Ministry Foreign Affairs campaign acquisition international participants. Exceeded official target of 130 Countries and International Organizations (I.O.) present. Result: 139 Countries and IOs present, 52 with Self-Built Pavilions. Attracted and managed participation of 13 Corporate and NGOs Pavilions. Obtained 1 billion euros of investments from International Participants. World Expo with highest number of International Self-Built Pavilions in history.

**Building and Preparation Phase:** Overall responsibility of contracts and relationship with International Participants. Launched & managed innovative model of horizontal participation of United Nations and of Developing Countries to a World Expo. Coordinated Company task-force for managements of construction of 65 International Pavilions on the Expo Site. Requested in February 2015 by CEO & Government to take charge of Pavilion of Italy to overcome construction & management problems. Reorganized Pavilion team inducting new Sales&Marketing and Operations Managers. All Pavilions, including Italy, opened the 1st of May 2015. First time in history of World Expos.

**Six Months World Expo Event:** in charge of around 200 staff. Overall responsibility of functioning of Pavilion of Italy, Cardo & Tree of Life comprising 1/6 of World Expo Site. Managed contracts with public and private entities participating in Pavilion of Italy. In charge of Protocol of Expo Milano 2015. Organized successfully 62 visits of Heads of State&Government, 200 Ministers. Coordinated BtoB programme of Expo 2015 with more than 1500 BtoB meetings. Supervised implementation programme of assistance to participation of Developing Countries with a budget of 85 million euros.

#### **MISSION OF ITALY TO UNITED NATIONS, NEW YORK**

**2006-2009**

**First Counsellor. Member of Italy's Security Council Team** for its membership of 2006/2007.

**Representative of Italy to the III Commission of UN General Assembly** in charge of Human Rights&Social issues. In charge of preparation, submission and discussion of the First United Nations General Assembly

**Resolution on the Death Penalty Moratorium** promoted by Italy in 2007 and successfully approved for the first time in UN history in December 2007 by the General Assembly. Led Italian delegation to the discussion and approval of the first UN Convention on the Rights of Disabled People.

**PRIME MINISTER’S OFFICE, ROME**

**2001-2006**

**Diplomatic Advisor and Head International Affairs Office of the Minister for Innovation & Technologies of the Government of Italy**, Lucio Stanca, former Vice President of IBM. Head of Technical Unit E-Government for Development of Prime Minister Office. Represented Italy in United Nations and ICANN discussions on the international governance of Internet. In charge of cooperation assistance programme E-Government for Development launched by Government of Italy, budget 20 million euros. Organized 1st United Nations E-Government for Development Conference in Palermo in 2002 and 1st European Conference on E-Government in Como in 2004 during the six-months Italian Presidency of EU.

**MISSION OF ITALY TO NATO, BRUXELLES**

**1998-2001**

**Counsellor.** Peacekeeping, Civil Emergencies and Press. Represented Italy in Nato’s Committee for Civil Emergency and on Political-Military Committee. Part of the Italian team at NATO’s Headquarters during the Kosovo War. Actively contributed to the preparation of military missions in the Balkans, especially the Italian-led mission for the stabilization of Albania.

**EMBASSY OF ITALY, NEW DELHI**

**1994-1998**

**First Secretary political and press.**

**MINISTRY FOREIGN AFFAIRS GOVERNMENT OF ITALY, ROME**

**1990-1994**

Entered Diplomatic Service. Attended six-months induction training course. Assigned to Directorate of Cultural Affairs and subsequently to Cabinet of the Minister and Press Office.

**Successfully passed public examination for the Italian Diplomatic Career.**

**1989**

Ranking 9th on 1250 candidates.

**EDUCATIONAL QUALIFICATIONS**

**Italian Society for International Organizations, Rome**

**1988/1999**

One year closed course for the preparation of the diplomatic public examination

**University of Rome, La Sapienza**

**1988**

Degree in Political Sciences, international politics specialisation  
110 on 110 with laude

**Licence of the Royal School of Music in Piano, Grade 7.** Studied and taught piano for many years

LINGUISTIC SKILLS			
ITALIAN MOTHER TONGUE	READING	WRITING	SPEAKING
ENGLISH	EXCELLENT	EXCELLENT	EXCELLENT
FRENCH	VERY GOOD	GOOD	VERY GOOD